

Impacts of the Strong Workforce Program in San Diego & Imperial Counties

Empowering Students. Strengthening Communities. Driving Economic Growth.



#### REGIONAL ACHIEVEMENTS: BY THE NUMBERS

Since the inception of the Strong Workforce Program (SWP)—a
California initiative that invests annually in career technical
education (CTE) throughout the state—the San Diego & Imperial
Regional Consortium has strategically leveraged SWP funds to expand and
improve CTE in California's southern border region. Focusing on data-driven
outcomes, the Regional Consortium collaborates with

educators, industry partners, economic/ workforce developers, and community organizations to respond to employers' workforce needs and enhance student access, support, and success.

\$80M+

invested in CTE-related initiatives and programs

551

CTE programs developed in response to industry feedback and labor market data

4,937

employers served

315+

entrepreneurs developed

23,000+

work-based learning opportunities created annually

95,212

CTE students served annually (average)

649

faculty trained in data-driven, inclusive teaching and counseling

200+

courses approved for Credit-for-Prior Learning

With the support of SWP and regional investments in CTE, the 10 San Diego & Imperial Community Colleges have been able to...

- **CONNECT** employers and students in meaningful experiences
- **PILOT** innovative training programs
- **DEVELOP** entrepreneurs from diverse communities
- **OPTIMIZE** the student experience
- **DISMANTLE** silos and scale data-driven, inclusive practices
- **RECOGNIZE** prior learning to reduce costs and completion time

#### INVESTING IN CTE IS INVESTING IN CALIFORNIA'S EMPLOYERS

The Regional Consortium and San Diego & Imperial Community Colleges have fostered meaningful connections between employers and students through Career Technical Education (CTE) investments such as the Strong Workforce Program (SWP). At San Diego Mesa College and MiraCosta College alone, over 23,000 students participate annually in work-based learning (WBL) activities, ranging from internships and job shadowing to mock interviews and classroom projects with industry professionals. San Diego College of Continuing Education, Cuyamaca College, Grossmont College, and San Diego City College embedded WBL into curriculum design by integrating career services into courses. Similar efforts at Southwestern College doubled job applications submitted by students, increasing from 6,000 to 12,000 in a single year. Imperial Valley College and Palomar College co-located career services and WBL teams within a centralized career center, offering students seamless access to career counseling, internships, and work experiences.

San Diego Community College District (SDCCD) also developed the first SG21 Reporting Framework in the state, enabling colleges to track students' WBL activities and evaluate their impact: WBL eliminates equity gaps, with students from all demographics who have WBL experiences achieving similar success rates. Offering WBL to students would not have been possible without partnerships with nearly 5,000 employers. To name a few:

AALL CARE In-Home Services

Able-Disabled Advocacy

Aerotek

Alpine Special Treatment Center, Inc.

American Lithium Energy

Aquillius

Aveanna Healthcare

Biocom California Institute

**Brain Balance** 

**BrightStar Care** 

Burnham Center for Community Advancement

California State University San Marcos Care Choice Health Systems, Inc.

Chicano Federation of San Diego County

City of San Diego

CMTC Manufacturing Resource Network

**Coastal Farms** 

County of San Diego

**Darlington Marketing** 

Dr. Bronner's Soap

**East County EDC** 

Encinitas Chamber of Commerce

**EnergySource Minerals** 

Foot Solutions Encinitas

Franklin Energy

Gafcon

Genentech

General Dynamics NASSCO

Grossmont Union High School District

**Hidalgo Consulting** 

**Hudson Ranch Power** 

Hyatt Hotels Corporation

Imperial County Office of Education

Imperial County Workforce Development Board

Imperial Regional Alliance

**Imperial Valley EDC** 

Intesa Communications Group

**MAAC** 

Maxim Healthcare Services

MilliporeSigma

Mor Furniture for Less, Inc.

**National University** 

North County EDC

North San Diego Business Chamber

**Northrop Grumman** 

Northrop Grumman Aeronautics Systems

Ormat Nevada, Inc.

PKL Services, Inc.

Port of San Diego

Positive Behavior Supports Corp.

**Proficio** 

ResMed

RICK Engineering Company

Sage Business & Education, LLC

San Diego County Office of Education

San Diego Equality
Business Association

San Diego Gas & Electric

SD Regional East County Chamber of Commerce

San Diego Regional Economic Development Corporation

San Diego State University

San Diego Workforce Partnership

Scripps Research Translational Institute

Silverado Hospice San Diego Smith Group

Society of Women Engineers, San Diego

Solar Turbines, A Caterpillar Company

**South County EDC** 

Subaru

Sun Valley Research Center, Inc.

**SWF Partners, LLC** 

**Taylor Guitars** 

The Westin, San Diego Bayview

ThermoFisher

**Toyota** 

Turner Construction Company

**USS Midway Museum** 

Viejas Casino & Resort

WorkforceConnect



### PILOT INNOVATIVE TRAINING PROGRAMS

The San Diego & Imperial region has developed **551 CTE programs** since the Strong Workforce Program's inception, creating talent pipelines for high-demand industries.

In manufacturing, MiraCosta College used SWP funds to help launch the nation's first community college biomanufacturing bachelor's degree program. **The program graduates 20 students** 

annually, with nearly 100 alumni placed at 60 biotechnology companies.

These achievements attracted additional investments, doubling program capacity and enabling the construction of a state-of-the-art biotech facility with chemistry and biochemistry labs. Similarly, Imperial Valley College (IVC) leveraged SWP funds to support its Lithium Industry Force Training (LIFT) program with advanced manufacturing equipment. These investments secured partnerships with major companies such as Berkshire Hathaway Energy Renewables, positioning IVC as the primary training hub for Lithium Valley. Additionally. the Regional Consortium helped San Diego College of Continuing Education secure a \$1.175 million U.S. Navy grant to expand its welding program, further supporting workforce development efforts.

In transportation, Cuyamaca College and San Diego Miramar College modernized their automotive programs by acquiring electric vehicles (EVs) and upgrading equipment such as EV-compatible lifts. These enhancements attracted partnerships with dealerships eager to hire skilled EV technicians, including General Motors, Honda, Subaru, and Volvo. Updating equipment to industry standards also revitalized San Diego City College's HVAC<sup>2</sup> and electricity programs, **boosting enrollment from 15 to 75 students per semester.**Similarly, Southwestern College's revamped logistics program saw a **72% increase in completions** after transitioning to stackable certificates in supply chain management.

These innovations have enabled colleges to secure additional resources, such as \$3.1 million in California Apprenticeship Initiative (CAI) grants, ensuring sustainability and growth.



#### DEVELOP ENTREPRENEURS FROM DIVERSE COMMUNITIES

SWP empowered the regional colleges to support aspiring entrepreneurs by establishing entrepreneurship centers and startup incubators. At San Diego Miramar College, the Regional Entrepreneurship Center (REC) Innovation Lab has become a hub for entrepreneurial development, especially for underserved communities. REC participants receive one-on-one mentoring, seed funding, and access to pro bono legal, technical, and marketing support from employers who donate their time, equipment, and expertise. Similarly, the Small Business Virtual Incubator (SBVI) at San Diego Mesa College enables students to pursue their entrepreneurial goals from anywhere, ensuring accessibility and inclusivity. Together, these two programs supported more than 315 students in launching ventures across diverse industries, from agriculture to high-tech startups. Participants also have the opportunity to showcase their ideas in a pitch competition judged by industry leaders and investors.

"I followed the presentation directions quite literally and created a pitch deck with an investment ask at the end. I made a joke ... and said, 'If anyone has some money burning a hole in their pocket, come see me.' ...However, after the presentation, I had 2 people approach me asking if I was serious about looking for investors, as they are interested in investing in Foot Kinetics."

Sammie Bradley, Foot Kinetics



The region launched careered.org,
a program finder featuring 1,494
CTE programs across K12, adult
education, and community
colleges. San Diego College
of Continuing Education, San
Diego City College, and San Diego
Mesa College complemented this
initiative with culturally relevant
videos, brochures, and targeted
marketing campaigns aimed at
communities previously unaware of CTE

programs aligned with labor market demand. Imperial Valley College experienced **double-digit enrollment growth** as a result of these efforts.

At MiraCosta College, the concierge model revolutionized the matriculation process, connecting over 1,000 prospective students to pathway programs. Integrated with a customer relationship management (CRM) system, the concierge service

simplifies complex processes such as registration and onboarding, ensuring students receive timely support to overcome challenges. To support students in balancing work, life, and school, Cuyamaca College conducted student surveys and adjusted course offerings to better align with students' schedules.

## DISMANTLE SILOS AND SCALE DATA-DRIVEN, INCLUSIVE PRACTICES

Since 2020, 649 instructors and counselors have completed SWP-funded professional development programs such as the Strong Workforce Faculty Institute and Counselor Institute. These programs empower instructors, counselors, and researchers to collaborate and use data to close equity gaps and improve student outcomes. CTE research experts create dashboards, help faculty interpret data, and guide them in identifying disproportionate outcomes in courses and support services.

"The regional funds helped break down silos at our institution. The natural state of affairs is to be in silos and these funds make us do things differently. We start thinking differently... about who we should have at the table. The Regional Consortium has been really good over the past few years of driving collaboration across campuses."

Jennifer Lewis, Dean, School of Continuing Education and Workforce Development, Southwestern College

For the first time, counselors examined how student support services impact enrollment, retention, and completion. San Diego Miramar College and Palomar College amplified the Institutes' impact by empowering program completers to serve as data coaches. These coaches play a key role in campus-wide initiatives such as Guided Pathways, embedding data-driven, inclusive practices through a sustainable train-the-trainer model.

#### RECOGNIZE PRIOR LEARNING TO REDUCE COSTS AND COMPLETION TIME

SWP funds established Palomar College as the state leader in Credit for Prior Learning (CPL), with **over 200 courses eligible for CPL.** By enabling students to earn academic credit for prior professional, military, or life experiences, CPL reduces both the time and cost of degree completion. Palomar College also developed CPL training resources, now hosted in the Chancellor's Office Vision Resource Center for statewide implementation.

MiraCosta College, Southwestern College, and Grossmont College used SWP funds to build CPL infrastructure, raise awareness, and provide professional

development for faculty and staff. At San Diego City College, CPL usage has grown exponentially, particularly among veterans and adult learners. These regional efforts validate students' existing skills, remove barriers to completion, and create affordable, equitable pathways for nontraditional learners to achieve their educational and career goals.

"We couldn't have done this without regional SWP investments in CTE."

Representatives from each of the 10 San Diego & Imperial Community Colleges



# ABOUT THE SAN DIEGO & IMPERIAL COMMUNITY COLLEGES REGIONAL CONSORTIUM

With our equity-center mission, the San Diego and Imperial Regional Consortium is committed to advancing the social and economic mobility of individuals and their families. By supporting innovative, high-quality career education or career technical education (CE/CTE) programs, we empower adults to access "more and better" economic opportunities in our region. These efforts are driven by strong partnerships within a robust workforce ecosystem, including educators, workforce development agencies, industry leaders, and community-based organizations. Together, we prepare, sustain, and strengthen a highly skilled workforce while building the capacity of the region's community colleges to meet the evolving demands of our local economy.

The San Diego & Imperial Regional Consortium represents 10 community colleges serving California's southern border region: Cuyamaca College, Grossmont College, Imperial Valley College, MiraCosta College, Palomar College, San Diego City College, San Diego College of Continuing Education, San Diego Mesa College, San Diego Miramar College, and Southwestern College.

Our collective efforts reflect the California Community Colleges

Chancellor's Office Vision 2030 roadmap to advance equity via success, access, and support for every learner. Our goals include building college capacity to create systemic change and close equity gaps; unifying the workforce ecosystem; and advocating for equitable changes to policy, processes, and practices.





