

# RESILIENT JOBS

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Top Jobs During the Great Recession and COVID-19 Pandemic

February 2021  
Imperial County



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## Executive Summary

In response to the current COVID-19 crisis, the San Diego-Imperial Center of Excellence for Labor Market Research (COE) analyzed jobs that appeared resilient during economic downturns. For this study, occupations that experienced employment growth or sustained employment levels during the Great Recession (2007-2009) were considered *recession-resilient jobs*. These recession-resilient jobs were then compared with top jobs between March and December 2020 (based on online job postings) to determine which occupations were also *pandemic-resilient jobs*.

## FINDINGS

- **Recession-resilient jobs:** Although there are more than 800 occupations in the Standard Occupational Classification (SOC) system,<sup>1</sup> only 45 of those have been identified as recession-resilient jobs in Imperial County. Twenty-four of the 45 recession-resilient jobs are also middle-skill jobs, or *jobs that could be trained by community college programs*.
- **Pandemic-resilient jobs:** The San Diego-Imperial COE reviewed 4,897 online job postings between March and December 2020 to identify the top 50 jobs with at least three online job postings each month in Imperial County.<sup>2</sup> During this period, 123 occupations from the SOC system made the monthly top 50 jobs list at least once. Of the 123 *pandemic-resilient jobs*, 14 were also recession-resilient.
- **Recession- and pandemic-resilient, middle-skill jobs:** 8 of the 14 recession- and pandemic-resilient jobs were also middle-skill jobs, or jobs that could be trained by community college programs.

The San Diego-Imperial COE encourages stakeholders to use this study as a resource for meaningful and engaging discussions. This labor market information is intended to help the San Diego and Imperial Counties Community Colleges with program development and strategic planning as they assess priorities during this difficult time.

It is important to note that this study analyzes the *labor market demand* for jobs and does not compare demand with supply. If the region's community colleges decide to create a new program for any of the occupations identified in this study, then the San Diego-Imperial COE recommends completing a supply gap analysis, which compares demand with supply.

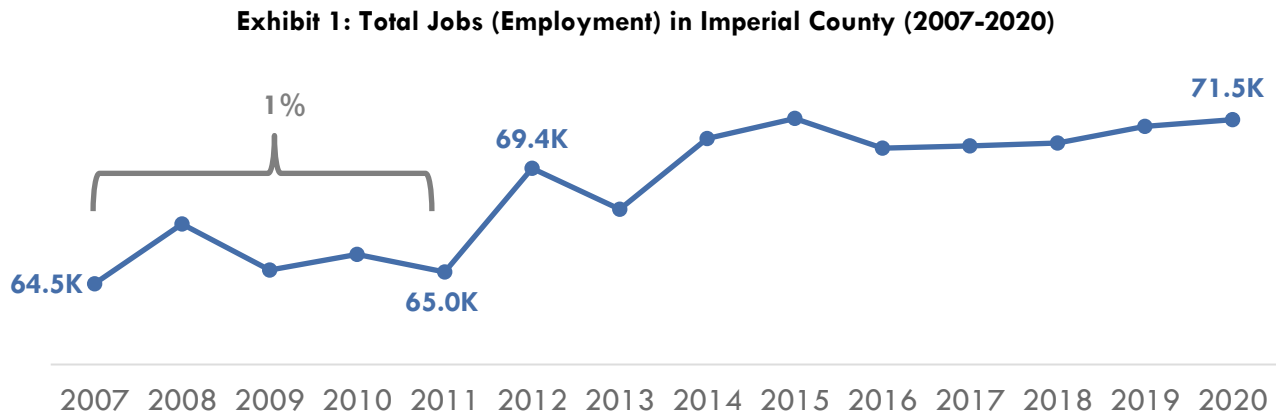
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<sup>1</sup> The Standard Occupational Classification (SOC) system is used by federal statistical agencies to classify workers into occupational categories for the purpose of collecting, calculating or disseminating data. [bls.gov/soc](https://www.bls.gov/soc/).

<sup>2</sup> On average, an occupation in Imperial County had three online job postings between March and December 2020. Therefore, the COE determined that top jobs with at least three online job postings were "pandemic-resilient jobs."

## Introduction

The Great Recession (2007-2009) was considered “the severest labor market downturn since the Great Depression of the 1930s.”<sup>3</sup> In most regions, the negative economic impact from the financial crisis persisted well after the Great Recession officially ended in 2009.<sup>4</sup> However, in Imperial County specifically, the total number of jobs (employment) increased 64.5 thousand jobs in 2007 to 65 thousand jobs in 2011—a one percent increase (Exhibit 1).<sup>5</sup> By 2012, however, the job market increased substantially with the total number of jobs reaching 69.4 thousand.



In response to the current COVID-19 crisis, the San Diego-Imperial Center of Excellence for Labor Market Research (COE) analyzed occupations that experienced employment growth or sustained employment levels during the Great Recession, which are considered “recession-resilient jobs” for the purpose of this report. These recession-resilient jobs were compared with online job postings between March and December 2020 to determine which occupations were also *pandemic-resilient jobs*.

## IMPORTANT DISCLAIMER

**It is important to note that the financial crises caused by the Great Recession and COVID-19 are not the same.** As more information about the impact of COVID-19 becomes available, the resilient jobs identified in this study may no longer be relevant. However, this labor market information is intended to help the San Diego and Imperial Counties Community Colleges with program development and strategic planning as they assess priorities during this difficult time. Efforts have been made to qualify and validate the accuracy of the data and the report findings; however, neither the Centers of Excellence for Labor Market Research, COE host

<sup>3</sup> Katz, L. (2015). Long-term unemployment in the Great Recession. EPRN. [lerachapters.org/OJS/ojs-2.4.4-1/index.php/EPRN/article/download/1910/1907](http://lerachapters.org/OJS/ojs-2.4.4-1/index.php/EPRN/article/download/1910/1907)

<sup>4</sup> [nber.org/papers/w17534.pdf](http://nber.org/papers/w17534.pdf)

<sup>5</sup> Emsi 2020.04; QCEW, Non-QCEW, Self-Employed.

district, nor California Community Colleges Chancellor's Office are responsible for the applications or decisions made by individuals and/or organizations based on this study or its recommendations.

## Recession-Resilient Jobs

The following sections provide an analysis of recession-resilient jobs, which have:

- **Annual openings at or above the regional average:** The average labor market demand for all occupations in Imperial County during the Great Recession was 15 annual job openings. This study excludes occupations that did not have a labor market demand of at least 15 annual job openings during that period from the analysis.
- **Median hourly earnings are at or above \$13.20:** \$13.20 per hour is considered the living wage for Imperial County for two adults and two children (school-age).<sup>6</sup> The living wage increases as the family size increases; however, for the purpose of this study, only occupations that provide earnings at or above the living wage for two adults and two children (school-age) were included in the analysis.<sup>7</sup>
- **Occupational employment increased between 2007 and 2010:** Because most regions experienced employment decline during the Great Recession, any occupation with employment growth between 2007 and 2010 is considered "recession-resilient."

Although there are more than 800 occupational codes in the Standard Occupational Classification (SOC) system,<sup>8</sup> only 45 occupations met the criteria stated above and are considered *recession-resilient jobs* in this study.<sup>9</sup> These *recession-resilient jobs* are arranged in descending order in the following exhibit, starting with occupations that have the greatest labor market demand (i.e., annual job openings).

Twenty-four of the 45 recession-resilient jobs are also "middle-skill jobs" as shown in Exhibit 2. Middle-skill jobs are generally occupations that require less than a bachelor's degree but more than a high school diploma as the typical entry-level education. However, there are some exceptions. The Centers of Excellence for Labor Market Research found that while employers may report that they require at least a bachelor's degree for certain occupations, a significant percentage of the workforce in those occupations have an associate degree or less, which implies that the community colleges could train for these occupations. These exceptions are included in the following exhibit with an asterisk.

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<sup>6</sup> "California Family Needs Calculator (formerly the Self-Sufficiency Standard)," Insight: Center for Community Economic Development, last updated 2018. [insightccd.org/2018-self-sufficiency-standard](https://insightccd.org/2018-self-sufficiency-standard).

<sup>7</sup> The San Diego-Imperial COE typically analyzes entry-level earnings as opposed to median earnings in labor market reports. However, for the purpose of this study, the earnings analysis expanded to median earnings because of the limited number of in-demand jobs during the Great Recession.

<sup>8</sup> The Standard Occupational Classification (SOC) system is used by federal statistical agencies to classify workers into occupational categories for the purpose of collecting, calculating or disseminating data. [bls.gov/soc](https://www.bls.gov/soc).

<sup>9</sup> Emsi 2020.02; QCEW, Non-QCEW, Self-Employed.

**Exhibit 2: Recession-Resilient Jobs in Imperial County**

	SOC	Occupational Title	Typical Entry-level Education	Annual Job Openings/Demand (2007-2010)	Entry-level Hourly Earnings	Median Hourly Earnings	2007-2010 % Job Change
1.	37-2011	<a href="#">Janitors and Cleaners, Except Maids and Housekeeping Cleaners</a>	No formal educational credential	197	\$11.64	\$14.06	3%
2.	33-3012	<a href="#">Correctional Officers and Jailers*</a>	High school diploma or equivalent	150	\$28.20	\$53.90	10%
3.	37-3011	<a href="#">Landscaping and Groundskeeping Workers</a>	No formal educational credential	143	\$11.03	\$13.81	17%
4.	29-1141	<a href="#">Registered Nurses*</a>	Bachelor's degree	133	\$35.33	\$42.02	46%
5.	41-1011	<a href="#">First-Line Supervisors of Retail Sales Workers*</a>	High school diploma or equivalent	114	\$13.14	\$17.39	4%
6.	43-1011	<a href="#">First-Line Supervisors of Office and Administrative Support Workers*</a>	High school diploma or equivalent	69	\$18.11	\$24.68	0%
7.	33-3021	<a href="#">Detectives and Criminal Investigators*</a>	High school diploma or equivalent	67	\$39.98	\$39.99	14%
8.	13-1041	<a href="#">Compliance Officers</a>	Bachelor's degree	66	\$29.42	\$39.99	4%
9.	43-4051	<a href="#">Customer Service Representatives*</a>	High school diploma or equivalent	65	\$11.75	\$15.63	4%
10.	11-9199	<a href="#">Managers, All Other</a>	Bachelor's degree	61	\$39.84	\$46.90	13%
11.	29-2061	<a href="#">Licensed Practical and Licensed Vocational Nurses*</a>	Postsecondary non-degree award	56	\$19.18	\$22.72	24%
12.	11-1021	<a href="#">General and Operations Managers</a>	Bachelor's degree	55	\$26.70	\$36.10	1%
13.	25-3097	<a href="#">Teachers and Instructors, All Other</a>	Bachelor's degree	54	\$13.03	\$15.48	27%
14.	13-1199	<a href="#">Business Operations Specialists, All Other*</a>	Bachelor's degree	49	\$15.58	\$29.67	2%
15.	25-3098	<a href="#">Substitute Teachers</a>	Bachelor's degree	45	\$32.21	\$36.52	26%

\*middle-skill job

**Exhibit 2: Recession-Resilient Jobs in Imperial County (Continued)**

	SOC	Occupational Title	Typical Entry-level Education	Annual Job Openings/Demand (2007-2010)	Entry-level Hourly Earnings	Median Hourly Earnings	2007-2010 % Job Change
16.	31-9092	<a href="#">Medical Assistants*</a>	Postsecondary non-degree award	44	\$12.81	\$14.41	42%
17.	21-1093	<a href="#">Social and Human Service Assistants*</a>	High school diploma or equivalent	44	\$16.45	\$20.86	14%
18.	13-1111	<a href="#">Management Analysts</a>	Bachelor's degree	32	\$30.01	\$35.43	15%
19.	33-9099	<a href="#">Protective Service Workers, All Other</a>	High school diploma or equivalent	30	\$13.20	\$20.60	7%
20.	51-3011	<a href="#">Bakers</a>	No formal educational credential	26	\$11.49	\$13.90	84%
21.	43-6013	<a href="#">Medical Secretaries*</a>	High school diploma or equivalent	25	\$13.18	\$15.24	29%
22.	33-3051	<a href="#">Police and Sheriff's Patrol Officers*</a>	High school diploma or equivalent	23	\$27.11	\$33.09	6%
23.	39-3011	<a href="#">Gaming Dealers</a>	High school diploma or equivalent	22	\$13.54	\$13.54	8%
24.	19-1022	<a href="#">Microbiologists</a>	Bachelor's degree	22	\$27.43	\$38.72	18%
25.	21-1012	<a href="#">Educational, Guidance, School, and Vocational Counselors</a>	Master's degree	21	\$18.94	\$38.83	3%
26.	49-9051	<a href="#">Electrical Power-Line Installers and Repairers*</a>	High school diploma or equivalent	21	\$23.17	\$35.25	78%
27.	41-1012	<a href="#">First-Line Supervisors of Non-Retail Sales Workers*</a>	High school diploma or equivalent	21	\$13.01	\$21.90	7%
28.	27-3091	<a href="#">Interpreters and Translators*</a>	Bachelor's degree	20	\$13.67	\$18.38	6%
29.	31-9011	<a href="#">Massage Therapists*</a>	Postsecondary non-degree award	20	\$10.22	\$18.38	30%
30.	51-1011	<a href="#">First-Line Supervisors of Production and Operating Workers*</a>	High school diploma or equivalent	20	\$18.56	\$32.14	2%

\*middle-skill job



**Exhibit 2: Recession-Resilient Jobs in Imperial County (Continued)**

	SOC	Occupational Title	Typical Entry-level Education	Annual Job Openings/Demand (2007-2010)	Entry-level Hourly Earnings	Median Hourly Earnings	2007-2010 % Job Change
31.	43-4031	<a href="#">Court, Municipal, and License Clerks</a>	High school diploma or equivalent	19	\$15.51	\$17.74	19%
32.	49-3042	<a href="#">Mobile Heavy Equipment Mechanics, Except Engines*</a>	High school diploma or equivalent	18	\$19.40	\$25.58	5%
33.	35-2012	<a href="#">Cooks, Institution and Cafeteria</a>	No formal educational credential	18	\$20.19	\$23.44	6%
34.	21-1029	<a href="#">Social Workers, All Other</a>	Bachelor's degree	18	\$24.48	\$28.20	28%
35.	13-1071	<a href="#">Human Resources Specialists</a>	Bachelor's degree	17	\$20.51	\$27.42	21%
36.	37-1012	<a href="#">First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers*</a>	High school diploma or equivalent	17	\$14.05	\$21.81	16%
37.	53-6061	<a href="#">Transportation Attendants, Except Flight Attendants*</a>	High school diploma or equivalent	17	\$23.23	\$28.67	106%
38.	41-9099	<a href="#">Sales and Related Workers, All Other*</a>	High school diploma or equivalent	16	\$16.90	\$21.27	41%
39.	13-1028	<a href="#">Buyers and Purchasing Agents</a>	Bachelor's degree	16	\$18.92	\$26.19	7%
40.	43-4061	<a href="#">Eligibility Interviewers, Government Programs</a>	High school diploma or equivalent	16	\$20.54	\$23.17	18%
41.	31-9094	<a href="#">Medical Transcriptionists*</a>	Postsecondary non-degree award	15	\$18.10	\$24.86	31%
42.	29-1061	<a href="#">Anesthesiologists</a>	Doctoral or professional degree	15	\$179.02	\$245.60	45%
43.	29-2052	<a href="#">Pharmacy Technicians*</a>	High school diploma or equivalent	15	\$15.11	\$17.27	16%
44.	49-3011	<a href="#">Aircraft Mechanics and Service Technicians*</a>	Postsecondary non-degree award	15	\$22.74	\$29.98	125%
45.	29-1123	<a href="#">Physical Therapists</a>	Doctoral or professional degree	15	\$21.61	\$33.93	59%

\*middle-skill job



## Pandemic-Resilient Jobs

For the purpose of this study, pandemic-resilient jobs are defined as *jobs with the greatest number of online job postings per month between March 1 and December 31, 2020*. The San Diego-Imperial COE reviewed nearly 5,000 online job postings during this period to identify the top 50 jobs each month in Imperial County. Between March and December 2020, 123 occupations out of 800+ from the SOC system made the monthly top 50 jobs list at least once (Exhibit 3). The list is organized in descending order, starting with occupations that appeared in the top 50 jobs list for all ten months. Additionally, to identify which pandemic-resilient jobs are **also** recession-resilient jobs, the San Diego-Imperial COE compared the list below with the list of 45 recession-resilient jobs identified in the previous section. Occupations that appeared in both lists are noted below with an asterisk (\*).

**Exhibit 3: Occupations that Made the Monthly Top 50 Jobs List in Imperial County, Mar-Dec 2020**

	Occupational Title	Mar 2020	Apr 2020	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	# of Months in the Top 50 Jobs
1.	Family and General Practitioners	•	•	•	•	•	•	•	•	•	•	10
2.	First-Line Supervisors of Retail Sales Workers*	•	•	•	•	•	•	•	•	•	•	10
3.	Heavy and Tractor-Trailer Truck Drivers	•	•	•	•	•	•	•	•	•	•	10
4.	Licensed Practical and Licensed Vocational Nurses*	•	•	•	•	•	•	•	•	•	•	10
5.	Nurse Practitioners	•	•	•	•	•	•	•	•	•	•	10
6.	Physicians and Surgeons, All Other	•	•	•	•	•	•	•	•	•	•	10
7.	Registered Nurses*	•	•	•	•	•	•	•	•	•	•	10
8.	Retail Salespersons	•	•	•	•	•	•	•	•	•	•	10
9.	Sales Representatives, Wholesale & Manufac., Except Technical & Scientific Products	•	•	•	•	•	•	•	•	•	•	10
10.	Combined Food Preparation and Serving Workers, Including Fast Food	•	•	•	•	•	•	•	•		•	9
11.	Driver/Sales Workers		•	•	•	•	•	•	•	•	•	9
12.	Internists, General	•		•	•	•	•	•	•	•	•	9
13.	Janitors and Cleaners, Except Maids and Housekeeping Cleaners*	•	•	•	•	•		•	•	•	•	9

\*also recession-resilient

**Exhibit 3: Occupations that Made the Monthly Top 50 Jobs List in Imperial County, Mar-Dec 2020**

	Occupational Title	Mar 2020	Apr 2020	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	# of Months in the Top 50 Jobs
14.	Laborers and Freight, Stock, and Material Movers, Hand	•	•	•	•	•	•	•	•	•		9
15.	Medical and Health Services Managers	•	•	•	•	•	•	•	•	•		9
16.	Speech-Language Pathologists	•		•	•	•	•	•	•	•	•	9
17.	Customer Service Representatives*	•	•		•	•	•		•	•	•	8
18.	Managers, All Other*	•		•	•	•	•	•	•		•	8
19.	Merchandise Displayers and Window Trimmers		•	•	•	•	•	•	•	•		8
20.	Security Guards	•	•	•	•	•	•	•			•	8
21.	Cashiers	•	•			•		•	•	•	•	7
22.	Middle School Teachers, Except Special and Career/Technical Education	•		•	•	•	•	•		•		7
23.	Nursing Assistants	•		•	•	•			•	•	•	7
24.	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	•	•	•	•	•		•		•		7
25.	Stock Clerks and Order Fillers	•		•		•	•	•	•		•	7
26.	Coaches and Scouts	•	•	•	•		•		•			6
27.	Elementary School Teachers, Except Special Education	•	•	•		•		•	•			6
28.	Insurance Sales Agents			•	•		•	•	•	•		6
29.	Light Truck or Delivery Services Drivers	•			•	•		•	•		•	6
30.	Maintenance and Repair Workers, General	•		•			•	•		•	•	6
31.	Office Clerks, General	•				•	•		•	•	•	6
32.	Physician Assistants	•		•	•	•		•		•		6
33.	Accountants and Auditors						•	•	•	•	•	5

\*also recession-resilient

**Exhibit 3: Occupations that Made the Monthly Top 50 Jobs List in Imperial County, Mar-Dec 2020**

	Occupational Title	Mar 2020	Apr 2020	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	# of Months in the Top 50 Jobs
34.	Food Service Managers		•		•			•		•	•	5
35.	Medical Assistants*	•					•	•	•		•	5
36.	Mental Health Counselors		•				•		•	•	•	5
37.	Obstetricians and Gynecologists		•			•	•		•	•		5
38.	Teacher Assistants	•				•	•	•	•			5
39.	Teachers And Instructors, All Other, Except Substitute Teachers	•		•	•	•	•					5
40.	Automotive Service Technicians and Mechanics	•			•		•			•		4
41.	Computer Occupations, All Other	•		•	•				•			4
42.	Emergency Medical Technicians and Paramedics	•	•			•					•	4
43.	Pediatricians, General	•	•		•			•				4
44.	Phlebotomists	•		•		•			•			4
45.	Psychiatrists			•	•			•		•		4
46.	Tax Preparers						•	•	•	•		4
47.	Cardiovascular Technologists and Technicians	•			•						•	3
48.	Education Administrators, Elementary and Secondary School	•		•		•						3
49.	First-Line Supervisors of Food Preparation and Serving Workers			•						•	•	3
50.	Health Technologists and Technicians, All Other					•		•		•		3
51.	Massage Therapists*								•	•	•	3
52.	Medical and Clinical Laboratory Technologists	•					•		•			3
53.	Medical Scientists, Except Epidemiologists							•	•		•	3

\*also recession-resilient

**Exhibit 3: Occupations that Made the Monthly Top 50 Jobs List in Imperial County, Mar-Dec 2020**

	Occupational Title	Mar 2020	Apr 2020	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	# of Months in the Top 50 Jobs
54.	Pharmacy Technicians*	•	•								•	3
55.	Physical Therapists*			•				•			•	3
56.	Respiratory Therapists					•				•	•	3
57.	Secondary School Teachers, Except Special and Career/Technical Education			•	•			•				3
58.	Special Education Teachers, All Other	•		•				•				3
59.	Bill and Account Collectors						•				•	2
60.	Cooks, Restaurant				•				•			2
61.	Demonstrators and Product Promoters		•								•	2
62.	Detectives and Criminal Investigators*			•				•				2
63.	Educational, Guidance, School, and Vocational Counselors*				•						•	2
64.	Fine Artists, Including Painters, Sculptors, and Illustrators	•		•								2
65.	First-Line Supervisors of Police and Detectives						•			•		2
66.	General and Operations Managers*						•		•			2
67.	Heating, Air Conditioning, and Refrigeration Mechanics and Installers								•		•	2
68.	Helpers--Production Workers	•						•				2
69.	Inspectors, Testers, Sorters, Samplers, and Weighers							•		•		2
70.	Mail Clerks and Mail Machine Operators, Except Postal Service					•			•			2
71.	Medical and Clinical Laboratory Technicians		•						•			2
72.	Medical Records and Health Information Technicians				•		•					2
73.	Optometrists							•			•	2

\*also recession-resilient

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	Occupational Title	Mar 2020	Apr 2020	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	# of Months in the Top 50 Jobs
74.	Pharmacists		•							•		2
75.	Postal Service Mail Carriers					•					•	2
76.	Postsecondary Teachers, All Other							•		•		2
77.	Property, Real Estate, and Community Association Managers			•						•		2
78.	Sales Managers							•	•			2
79.	Telemarketers		•								•	2
80.	Word Processors and Typists	•					•					2
81.	Administrative Services Managers									•		1
82.	Adult Basic and Secondary Education and Literacy Teachers and Instructors					•						1
83.	Agricultural and Food Science Technicians		•									1
84.	Bookkeeping, Accounting, and Auditing Clerks	•										1
85.	Commercial Pilots										•	1
86.	Construction Laborers										•	1
87.	Construction Managers	•										1
88.	Counter and Rental Clerks				•							1
89.	Couriers and Messengers								•			1
90.	Dental Assistants	•										1
91.	Diagnostic Medical Sonographers										•	1
92.	Dietitians and Nutritionists					•						1
93.	Dining Room and Cafeteria Attendants and Bartender Helpers										•	1

\*also recession-resilient

**Exhibit 3: Occupations that Made the Monthly Top 50 Jobs List in Imperial County, Mar-Dec 2020**

	Occupational Title	Mar 2020	Apr 2020	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	# of Months in the Top 50 Jobs
94.	Editors		•									1
95.	Electrical Engineers		•									1
96.	Engineering Technicians, Except Drafters, All Other				•							1
97.	First-Line Supervisors of Mechanics, Installers, and Repairers								•			1
98.	First-Line Supervisors of Office and Administrative Support Workers*										•	1
99.	Healthcare Social Workers					•						1
100.	Industrial Engineering Technicians			•								1
101.	Industrial Machinery Mechanics					•						1
102.	Industrial Truck and Tractor Operators										•	1
103.	Installation, Maintenance, and Repair Workers, All Other					•						1
104.	Interpreters and Translators*		•									1
105.	Landscaping and Groundskeeping Workers*							•				1
106.	Magnetic Resonance Imaging Technologists		•									1
107.	Marketing Managers			•								1
108.	Millwrights										•	1
109.	Nonfarm Animal Caretakers						•					1
110.	Operating Engineers and Other Construction Equipment Operators		•									1
111.	Operations Research Analysts										•	1
112.	Physical Therapist Assistants						•					1
113.	Postal Service Clerks				•							1

\*also recession-resilient

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	Occupational Title	Mar 2020	Apr 2020	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	# of Months in the Top 50 Jobs
114.	Production Workers, All Other		•									1
115.	Prosthodontists	•										1
116.	Securities, Commodities, and Financial Services Sales Agents							•				1
117.	Self-Enrichment Education Teachers				•							1
118.	Shipping, Receiving, and Traffic Clerks								•			1
119.	Software Developers, Applications							•				1
120.	Training and Development Specialists							•				1
121.	Travel Agents					•						1
122.	Tree Trimmers and Pruners									•		1
123.	Waiters and Waitresses								•			1

\*also recession-resilient



## Recession- and Pandemic-Resilient, Middle-Skill Jobs

Finally, of the occupations that were **both** recession-resilient and pandemic-resilient, middle-skill jobs or jobs trainable by community colleges are noted below with an asterisk (\*).

**Exhibit 4: Recession- and Pandemic-Resilient Jobs in Imperial County**

	Occupational Title	Typical Entry-level Education	Entry-level Hourly Earnings	Median Hourly Earnings
1.	Customer Service Representatives*	High school diploma or equivalent	\$11.75	\$15.63
2.	Detectives and Criminal Investigators*	High school diploma or equivalent	\$39.98	\$39.99
3.	Educational, Guidance, School, and Vocational Counselors	Master's degree	\$18.94	\$38.83
4.	First-Line Supervisors of Retail Sales Workers*	High school diploma or equivalent	\$13.14	\$17.39
5.	General and Operations Managers	Bachelor's degree	\$26.70	\$36.10
6.	Interpreters and Translators*	Bachelor's degree	\$13.67	\$18.38
7.	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	No formal educational credential	\$11.64	\$14.06
8.	Landscaping and Groundskeeping Workers	No formal educational credential	\$11.03	\$13.81
9.	Licensed Practical and Licensed Vocational Nurses*	Postsecondary non-degree award	\$19.18	\$22.72
10.	Managers, All Other	Bachelor's degree	\$39.84	\$46.90
11.	Medical Assistants*	Postsecondary non-degree award	\$12.81	\$14.41
12.	Pharmacy Technicians*	High school diploma or equivalent	\$15.11	\$17.27
13.	Physical Therapists	Doctoral or professional degree	\$21.61	\$33.93
14.	Registered Nurses*	Bachelor's degree	\$35.33	\$42.02

\*middle-skill job

## Conclusion

This study provides an overview of jobs that appeared resilient during economic downturns. The San Diego-Imperial COE encourages stakeholders to use this study as a resource for meaningful and engaging discussions. It may be argued that middle-skill jobs in this study are above-middle-skill or below-middle-skill jobs. However, instead of focusing on the nuances and naming conventions, the San Diego-Imperial COE produced this study in hopes that it would provide guidance for the community colleges as they prioritize and develop programs for students to become more resilient in the labor market.

The previous sections in this study identify recession-resilient and pandemic-resilient jobs for all levels of educational attainment. However, for the San Diego and Imperial Counties Community Colleges, the San Diego-Imperial COE recommends prioritizing programs that train for the following occupations, which are recession-resilient, pandemic-resilient, and middle-skill jobs—or potentially trainable by community colleges (Exhibit 5). It is important to note that this study analyzes the *labor market demand* for jobs and does not compare demand with supply. If the region’s community colleges decide to create a new program for any of these occupations, then the San Diego-Imperial COE recommends conducting a supply gap analysis, which compares demand with supply.

**Exhibit 5: Recession- and Pandemic-Resilient, Middle-Skill Jobs in Imperial County**

	Occupational Title	Typical Entry-level Education	Entry-level Hourly Earnings	Median Hourly Earnings
1.	Customer Service Representatives	High school diploma or equivalent	\$11.75	\$15.63
2.	Detectives and Criminal Investigators	High school diploma or equivalent	\$39.98	\$39.99
3.	First-Line Supervisors of Retail Sales Workers	High school diploma or equivalent	\$13.14	\$17.39
4.	Interpreters and Translators	Bachelor's degree	\$13.67	\$18.38
5.	Licensed Practical and Licensed Vocational Nurses	Postsecondary non-degree award	\$19.18	\$22.72
6.	Medical Assistants	Postsecondary non-degree award	\$12.81	\$14.41
7.	Pharmacy Technicians	High school diploma or equivalent	\$15.11	\$17.27
8.	Registered Nurses	Bachelor's degree	\$35.33	\$42.02

## Appendix A: Pandemic-Resilient Jobs Data

The 123 pandemic-resilient jobs identified in this study are provided below. Links to each occupation's description are also provided.<sup>10</sup>

**Exhibit A: Pandemic-Resilient Jobs in Imperial County**

	SOC	Occupational Title	Typical Entry-level Education	Entry-level Hourly Earnings	Median Hourly Earnings	# of Months in the Top 50 Jobs
1.	29-1062	<a href="#">Family and General Practitioners</a>	Doctoral or professional degree	N/A	N/A	10
2.	41-1011	<a href="#">First-Line Supervisors of Retail Sales Workers*</a>	High school diploma or equivalent	\$13.14	\$17.39	10
3.	53-3032	<a href="#">Heavy and Tractor-Trailer Truck Drivers*</a>	Postsecondary non-degree award	\$15.03	\$20.33	10
4.	29-2061	<a href="#">Licensed Practical and Licensed Vocational Nurses*</a>	Postsecondary non-degree award	\$19.18	\$22.72	10
5.	29-1171	<a href="#">Nurse Practitioners</a>	Master's degree	\$51.31	\$56.88	10
6.	29-1069	<a href="#">Physicians and Surgeons, All Other</a>	Doctoral or professional degree	\$87.15	\$96.24	10
7.	29-1141	<a href="#">Registered Nurses*</a>	Bachelor's degree	\$35.33	\$42.02	10
8.	41-2031	<a href="#">Retail Salespersons</a>	No formal educational credential	\$11.33	\$11.96	10
9.	41-4012	<a href="#">Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products*</a>	High school diploma or equivalent	\$15.58	\$26.18	10
10.	35-3021	<a href="#">Combined Food Preparation and Serving Workers, Including Fast Food</a>	No formal educational credential	\$11.36	\$11.98	9
11.	53-3031	<a href="#">Driver/Sales Workers</a>	High school diploma or equivalent	\$14.26	\$16.88	9
12.	29-1063	<a href="#">Internists, General</a>	Doctoral or professional degree	N/A	N/A	9
13.	37-2011	<a href="#">Janitors and Cleaners, Except Maids and Housekeeping Cleaners</a>	No formal educational credential	\$11.64	\$14.06	9
14.	53-7062	<a href="#">Laborers and Freight, Stock, and Material Movers, Hand</a>	No formal educational credential	\$11.04	\$12.40	9
15.	11-9111	<a href="#">Medical and Health Services Managers</a>	Bachelor's degree	\$33.65	\$48.72	9

\*middle-skill job

<sup>10</sup> Emsi 2020.02; QCEW, Non-QCEW, Self-Employed.

**Exhibit A: Pandemic-Resilient Jobs in Imperial County (Continued)**

	SOC	Occupational Title	Typical Entry-level Education	Entry-level Hourly Earnings	Median Hourly Earnings	# of Months in the Top 50 Jobs
16.	29-1127	<a href="#">Speech-Language Pathologists</a>	Master's degree	\$28.82	\$36.06	9
17.	43-4051	<a href="#">Customer Service Representatives*</a>	High school diploma or equivalent	\$11.75	\$15.63	8
18.	11-9199	<a href="#">Managers, All Other</a>	Bachelor's degree	\$39.84	\$46.90	8
19.	27-1026	<a href="#">Merchandise Displayers and Window Trimmers</a>	High school diploma or equivalent	\$12.46	\$14.67	8
20.	33-9032	<a href="#">Security Guards</a>	High school diploma or equivalent	\$11.33	\$11.90	8
21.	41-2011	<a href="#">Cashiers</a>	No formal educational credential	\$11.33	\$11.89	7
22.	25-2022	<a href="#">Middle School Teachers, Except Special and Career/Technical Education</a>	Bachelor's degree	\$24.90	\$33.34	7
23.	31-1014	<a href="#">Nursing Assistants*</a>	Postsecondary non-degree award	\$11.40	\$13.13	7
24.	43-6014	<a href="#">Secretaries and Administrative Assistants, Except Legal, Medical, and Executive*</a>	High school diploma or equivalent	\$13.99	\$19.53	7
25.	43-5081	<a href="#">Stock Clerks and Order Fillers</a>	High school diploma or equivalent	\$11.49	\$12.32	7
26.	27-2022	<a href="#">Coaches and Scouts</a>	Bachelor's degree	\$34.29	\$43.29	6
27.	25-2021	<a href="#">Elementary School Teachers, Except Special Education</a>	Bachelor's degree	\$32.55	\$41.65	6
28.	41-3021	<a href="#">Insurance Sales Agents*</a>	High school diploma or equivalent	\$15.11	\$22.71	6
29.	53-3033	<a href="#">Light Truck or Delivery Services Drivers</a>	High school diploma or equivalent	\$11.85	\$14.92	6
30.	49-9071	<a href="#">Maintenance and Repair Workers, General*</a>	High school diploma or equivalent	\$13.01	\$17.61	6
31.	43-9061	<a href="#">Office Clerks, General</a>	High school diploma or equivalent	\$11.70	\$14.43	6
32.	29-1071	<a href="#">Physician Assistants</a>	Master's degree	N/A	N/A	6
33.	13-2011	<a href="#">Accountants and Auditors</a>	Bachelor's degree	\$24.07	\$29.38	5

\*middle-skill job

**Exhibit A: Pandemic-Resilient Jobs in Imperial County (Continued)**

	SOC	Occupational Title	Typical Entry-level Education	Entry-level Hourly Earnings	Median Hourly Earnings	# of Months in the Top 50 Jobs
34.	11-9051	<a href="#"><u>Food Service Managers*</u></a>	High school diploma or equivalent	\$13.10	\$20.53	5
35.	31-9092	<a href="#"><u>Medical Assistants*</u></a>	Postsecondary non-degree award	\$12.81	\$14.41	5
36.	21-1014	<a href="#"><u>Mental Health Counselors</u></a>	Master's degree	\$11.82	\$25.52	5
37.	29-1064	<a href="#"><u>Obstetricians and Gynecologists</u></a>	Doctoral or professional degree	N/A	N/A	5
38.	25-9041	<a href="#"><u>Teacher Assistants*</u></a>	Some college, no degree	\$15.68	\$18.05	5
39.	25-3099	<a href="#"><u>Teachers And Instructors, All Other, Except Substitute Teachers</u></a>	Bachelor's degree	\$13.84	\$17.48	5
40.	49-3023	<a href="#"><u>Automotive Service Technicians and Mechanics*</u></a>	Postsecondary non-degree award	\$11.24	\$17.60	4
41.	15-1199	<a href="#"><u>Computer Occupations, All Other*</u></a>	Bachelor's degree	\$22.16	\$32.13	4
42.	29-2041	<a href="#"><u>Emergency Medical Technicians and Paramedics*</u></a>	Postsecondary non-degree award	\$15.11	\$21.61	4
43.	29-1065	<a href="#"><u>Pediatricians, General</u></a>	Doctoral or professional degree	N/A	N/A	4
44.	31-9097	<a href="#"><u>Phlebotomists*</u></a>	Postsecondary non-degree award	\$17.30	\$20.19	4
45.	29-1066	<a href="#"><u>Psychiatrists</u></a>	Doctoral or professional degree	N/A	N/A	4
46.	13-2082	<a href="#"><u>Tax Preparers*</u></a>	High school diploma or equivalent	\$12.60	\$15.13	4
47.	19-4011	<a href="#"><u>Agricultural and Food Science Technicians*</u></a>	Associate degree	\$14.91	\$19.07	3
48.	29-2031	<a href="#"><u>Cardiovascular Technologists and Technicians*</u></a>	Associate degree	\$0.00	\$0.00	3
49.	11-9032	<a href="#"><u>Education Administrators, Elementary and Secondary School</u></a>	Master's degree	\$54.39	\$65.12	3
50.	35-1012	<a href="#"><u>First-Line Supervisors of Food Preparation and Serving Workers*</u></a>	High school diploma or equivalent	\$12.62	\$14.42	3
51.	29-2099	<a href="#"><u>Health Technologists and Technicians, All Other*</u></a>	Postsecondary non-degree award	\$14.59	\$16.74	3

\*middle-skill job

**Exhibit A: Pandemic-Resilient Jobs in Imperial County (Continued)**

	SOC	Occupational Title	Typical Entry-level Education	Entry-level Hourly Earnings	Median Hourly Earnings	# of Months in the Top 50 Jobs
52.	31-9011	<a href="#"><u>Massage Therapists*</u></a>	Postsecondary non-degree award	\$10.22	\$18.38	3
53.	29-2011	<a href="#"><u>Medical and Clinical Laboratory Technologists*</u></a>	Bachelor's degree	\$13.33	\$21.15	3
54.	29-2052	<a href="#"><u>Pharmacy Technicians*</u></a>	High school diploma or equivalent	\$15.11	\$17.27	3
55.	29-1123	<a href="#"><u>Physical Therapists</u></a>	Doctoral or professional degree	\$21.61	\$33.93	3
56.	29-1126	<a href="#"><u>Respiratory Therapists*</u></a>	Associate degree	\$14.37	\$16.24	3
57.	25-2031	<a href="#"><u>Secondary School Teachers, Except Special and Career/Technical Education</u></a>	Bachelor's degree	\$31.54	\$39.93	3
58.	25-2059	<a href="#"><u>Special Education Teachers, All Other</u></a>	Bachelor's degree	N/A	N/A	3
59.	43-3011	<a href="#"><u>Bill and Account Collectors*</u></a>	High school diploma or equivalent	\$11.55	\$12.71	2
60.	35-2014	<a href="#"><u>Cooks, Restaurant</u></a>	No formal educational credential	\$11.55	\$13.09	2
61.	41-9011	<a href="#"><u>Demonstrators and Product Promoters</u></a>	No formal educational credential	\$28.30	\$30.36	2
62.	33-3021	<a href="#"><u>Detectives and Criminal Investigators*</u></a>	High school diploma or equivalent	\$39.98	\$39.99	2
63.	21-1012	<a href="#"><u>Educational, Guidance, School, and Vocational Counselors</u></a>	Master's degree	\$18.94	\$38.83	2
64.	27-1013	<a href="#"><u>Fine Artists, Including Painters, Sculptors, and Illustrators</u></a>	Bachelor's degree	N/A	N/A	2
65.	33-1012	<a href="#"><u>First-Line Supervisors of Police and Detectives*</u></a>	High school diploma or equivalent	\$60.95	\$68.10	2
66.	11-1021	<a href="#"><u>General and Operations Managers</u></a>	Bachelor's degree	\$26.70	\$36.10	2
67.	49-9021	<a href="#"><u>Heating, Air Conditioning, and Refrigeration Mechanics and Installers*</u></a>	Postsecondary non-degree award	\$15.76	\$20.36	2
68.	51-9198	<a href="#"><u>Helpers--Production Workers</u></a>	High school diploma or equivalent	\$11.67	\$13.14	2

\*middle-skill job

**Exhibit A: Pandemic-Resilient Jobs in Imperial County (Continued)**

	SOC	Occupational Title	Typical Entry-level Education	Entry-level Hourly Earnings	Median Hourly Earnings	# of Months in the Top 50 Jobs
69.	51-9061	<a href="#">Inspectors, Testers, Sorters, Samplers, and Weighers*</a>	High school diploma or equivalent	\$13.31	\$17.90	2
70.	43-9051	<a href="#">Mail Clerks and Mail Machine Operators, Except Postal Service</a>	High school diploma or equivalent	\$11.24	\$11.29	2
71.	29-2012	<a href="#">Medical and Clinical Laboratory Technicians*</a>	Bachelor's degree	\$13.33	\$21.15	2
72.	29-2071	<a href="#">Medical Records and Health Information Technicians*</a>	Postsecondary non-degree award	\$15.14	\$20.86	2
73.	29-1041	<a href="#">Optometrists</a>	Doctoral or professional degree	N/A	N/A	2
74.	29-1051	<a href="#">Pharmacists</a>	Doctoral or professional degree	\$62.04	\$68.69	2
75.	43-5052	<a href="#">Postal Service Mail Carriers</a>	High school diploma or equivalent	\$17.79	\$29.98	2
76.	25-1099	<a href="#">Postsecondary Teachers, All Other</a>	Doctoral or professional degree	\$15.59	\$22.72	2
77.	11-9141	<a href="#">Property, Real Estate, and Community Association Managers*</a>	High school diploma or equivalent	\$18.09	\$28.47	2
78.	11-2022	<a href="#">Sales Managers</a>	Bachelor's degree	\$26.77	\$36.05	2
79.	41-9041	<a href="#">Telemarketers</a>	No formal educational credential	N/A	N/A	2
80.	43-9022	<a href="#">Word Processors and Typists</a>	High school diploma or equivalent	\$11.01	\$11.85	2
81.	11-3011	<a href="#">Administrative Services Managers*</a>	Bachelor's degree	\$24.00	\$45.66	1
82.	25-3011	<a href="#">Adult Basic and Secondary Education and Literacy Teachers and Instructors</a>	Bachelor's degree	\$57.89	\$62.60	1
83.	43-3031	<a href="#">Bookkeeping, Accounting, and Auditing Clerks*</a>	Some college, no degree	\$13.81	\$17.09	1
84.	53-2012	<a href="#">Commercial Pilots*</a>	High school diploma or equivalent	\$26.26	\$35.12	1
85.	47-2061	<a href="#">Construction Laborers</a>	No formal educational credential	\$12.80	\$16.29	1

\*middle-skill job



**Exhibit A: Pandemic-Resilient Jobs in Imperial County (Continued)**

	SOC	Occupational Title	Typical Entry-level Education	Entry-level Hourly Earnings	Median Hourly Earnings	# of Months in the Top 50 Jobs
86.	11-9021	<a href="#"><u>Construction Managers*</u></a>	Bachelor's degree	\$21.09	\$31.77	1
87.	41-2021	<a href="#"><u>Counter and Rental Clerks</u></a>	No formal educational credential	\$11.62	\$13.89	1
88.	43-5021	<a href="#"><u>Couriers and Messengers</u></a>	High school diploma or equivalent	\$11.00	\$14.14	1
89.	31-9091	<a href="#"><u>Dental Assistants*</u></a>	Postsecondary non-degree award	\$15.54	\$18.92	1
90.	29-2032	<a href="#"><u>Diagnostic Medical Sonographers*</u></a>	Associate degree	N/A	N/A	1
91.	29-1031	<a href="#"><u>Dietitians and Nutritionists</u></a>	Bachelor's degree	\$16.30	\$18.06	1
92.	35-9011	<a href="#"><u>Dining Room and Cafeteria Attendants and Bartender Helpers</u></a>	No formal educational credential	\$11.28	\$11.74	1
93.	27-3041	<a href="#"><u>Editors</u></a>	Bachelor's degree	\$12.29	\$24.15	1
94.	17-2071	<a href="#"><u>Electrical Engineers</u></a>	Bachelor's degree	\$62.35	\$70.61	1
95.	17-3029	<a href="#"><u>Engineering Technicians, Except Drafters, All Other*</u></a>	Associate degree	N/A	N/A	1
96.	49-1011	<a href="#"><u>First-Line Supervisors of Mechanics, Installers, and Repairers*</u></a>	High school diploma or equivalent	\$27.61	\$36.56	1
97.	43-1011	<a href="#"><u>First-Line Supervisors of Office and Administrative Support Workers*</u></a>	High school diploma or equivalent	\$18.11	\$24.68	1
98.	21-1022	<a href="#"><u>Healthcare Social Workers</u></a>	Master's degree	\$20.51	\$23.55	1
99.	17-3026	<a href="#"><u>Industrial Engineering Technicians*</u></a>	Associate degree	N/A	N/A	1
100.	49-9041	<a href="#"><u>Industrial Machinery Mechanics*</u></a>	High school diploma or equivalent	\$18.59	\$23.23	1
101.	53-7051	<a href="#"><u>Industrial Truck and Tractor Operators</u></a>	No formal educational credential	\$12.14	\$16.78	1
102.	49-9099	<a href="#"><u>Installation, Maintenance, and Repair Workers, All Other</u></a>	High school diploma or equivalent	\$11.57	\$17.45	1
103.	27-3091	<a href="#"><u>Interpreters and Translators*</u></a>	Bachelor's degree	\$13.67	\$18.38	1
104.	37-3011	<a href="#"><u>Landscaping and Groundskeeping Workers</u></a>	No formal educational credential	\$11.03	\$13.81	1

\*middle-skill job

**Exhibit A: Pandemic-Resilient Jobs in Imperial County (Continued)**

	SOC	Occupational Title	Typical Entry-level Education	Entry-level Hourly Earnings	Median Hourly Earnings	# of Months in the Top 50 Jobs
105.	29-2035	<a href="#"><u>Magnetic Resonance Imaging Technologists*</u></a>	Associate degree	\$0.00	\$0.00	1
106.	11-2021	<a href="#"><u>Marketing Managers</u></a>	Bachelor's degree	\$32.88	\$55.79	1
107.	19-1042	<a href="#"><u>Medical Scientists, Except Epidemiologists</u></a>	Doctoral or professional degree	\$41.04	\$46.51	1
108.	49-9044	<a href="#"><u>Millwrights*</u></a>	High school diploma or equivalent	N/A	N/A	1
109.	39-2021	<a href="#"><u>Nonfarm Animal Caretakers</u></a>	High school diploma or equivalent	\$8.23	\$13.64	1
110.	47-2073	<a href="#"><u>Operating Engineers and Other Construction Equipment Operators*</u></a>	High school diploma or equivalent	\$17.62	\$22.13	1
111.	15-2031	<a href="#"><u>Operations Research Analysts</u></a>	Bachelor's degree	N/A	N/A	1
112.	31-2021	<a href="#"><u>Physical Therapist Assistants*</u></a>	Associate degree	N/A	N/A	1
113.	43-5051	<a href="#"><u>Postal Service Clerks</u></a>	High school diploma or equivalent	\$22.84	\$28.90	1
114.	51-9199	<a href="#"><u>Production Workers, All Other</u></a>	High school diploma or equivalent	\$11.58	\$13.53	1
115.	29-1024	<a href="#"><u>Prosthodontists</u></a>	Doctoral or professional degree	\$0.00	\$0.00	1
116.	41-3031	<a href="#"><u>Securities, Commodities, and Financial Services Sales Agents</u></a>	Bachelor's degree	\$17.41	\$22.40	1
117.	25-3021	<a href="#"><u>Self-Enrichment Education Teachers</u></a>	High school diploma or equivalent	\$14.35	\$24.17	1
118.	43-5071	<a href="#"><u>Shipping, Receiving, and Traffic Clerks</u></a>	High school diploma or equivalent	\$11.52	\$12.72	1
119.	15-1132	<a href="#"><u>Software Developers, Applications</u></a>	Bachelor's degree	\$48.08	\$59.40	1
120.	13-1151	<a href="#"><u>Training and Development Specialists*</u></a>	Bachelor's degree	\$14.83	\$17.70	1
121.	41-3041	<a href="#"><u>Travel Agents*</u></a>	High school diploma or equivalent	N/A	N/A	1
122.	37-3013	<a href="#"><u>Tree Trimmers and Pruners</u></a>	High school diploma or equivalent	\$11.01	\$11.71	1
123.	35-3031	<a href="#"><u>Waiters and Waitresses</u></a>	No formal educational credential	\$11.28	\$11.78	1

## Appendix B: Community College Programs Related to Recession-Resilient Jobs

The San Diego and Imperial Counties Community Colleges have existing programs that *could* train job seekers for recession-resilient, middle-skill jobs. The San Diego-Imperial COE reviewed Taxonomy of Programs (TOP) codes to identify which community colleges offer programs *related* to the recession-resilient jobs.<sup>11</sup> Program developers and other stakeholders **should confirm that the region’s colleges actually train for the specific occupations listed below.** (To find program titles as they are listed in the community college catalog system, visit [coci2.ccctechcenter.org/programs](http://coci2.ccctechcenter.org/programs) and search by the college name and TOP code as listed below.)

### Exhibit B: Community College TOP Codes (Programs) Related to Recession-Resilient, Middle-Skill Jobs

Occupational Title	Related TOP Code & Title	Community College(s) with a Program in Related TOP Code
1. Correctional Officers and Jailers	2105.50 Police Academy	Imperial Valley Palomar San Diego Miramar Southwestern
		Grossmont Imperial Valley MiraCosta Palomar San Diego City Southwestern
2. Registered Nurses	1230.10 Registered Nursing	
		Grossmont Imperial Valley MiraCosta Palomar San Diego City Southwestern
3. First-Line Supervisors of Retail Sales Workers	0506.50 Retail Store Operations and Management	Grossmont Imperial Valley MiraCosta Palomar San Diego Mesa
	0509.60 Display	N/A
4. First-Line Supervisors of Office and Administrative Support Workers	0506.30 Management Development and Supervision	Imperial Valley Southwestern
5. Detectives and Criminal Investigators	N/A	N/A
6. Customer Service Representatives	0518.00 Customer Service	N/A
	1301.10 Consumer Services	N/A

<sup>11</sup> TOP data comes from the California Community Colleges Chancellor's Office MIS Data Mart ([datamart.cccco.edu](http://datamart.cccco.edu)).

**Exhibit B: Community College TOP Codes (Programs) Related to Recession-Resilient, Middle-Skill Jobs**

Occupational Title	Related TOP Code & Title	Community College(s) with a Program in Related TOP Code
7. Licensed Practical and Licensed Vocational Nurses	1230.20 Licensed Vocational Nursing	Imperial Valley MiraCosta Southwestern
	0506.40 Small Business and Entrepreneurship	Cuyamaca MiraCosta San Diego City San Diego Continuing Education San Diego Mesa San Diego Miramar Southwestern
8. Business Operations Specialists, All Other	0506.50 Retail Store Operations and Management	Grossmont Imperial Valley MiraCosta Palomar San Diego Mesa
	0508.00 International Business and Trade	Grossmont Palomar Southwestern
	0509.70 E-Commerce (Business Emphasis)	Southwestern
	1208.00 Medical Assisting	Imperial Valley San Diego Mesa Southwestern
9. Medical Assistants	1208.10 Clinical Medical Assisting	Southwestern
	1261.00 Community Health Care Worker	Southwestern
	1301.00 Family and Consumer Sciences, General	San Diego City
	1305.60 Parenting and Family Education	N/A
	1305.70 Foster and Kinship Care	Palomar
	1308.00 Family Studies	N/A
	2104.00 Human Services	Southwestern
10. Social and Human Service Assistants	2104.40 Alcohol and Controlled Substances	Cuyamaca MiraCosta San Diego City Southwestern
	2104.50 Disability Services	Imperial Valley Palomar San Diego City

**Exhibit B: Community College TOP Codes (Programs) Related to Recession-Resilient, Middle-Skill Jobs**

Occupational Title	Related TOP Code & Title	Community College(s) with a Program in Related TOP Code
11. Medical Secretaries	0514.20 Medical Office Technology	San Diego Continuing Education San Diego Mesa
	1208.20 Administrative Medical Assisting	MiraCosta San Diego Continuing Education Southwestern
12. Police and Sheriff's Patrol Officers	2105.50 Police Academy	Imperial Valley Palomar San Diego Miramar Southwestern
13. Electrical Power-Line Installers and Repairers	0934.40 Electrical Systems and Power Transmissions	Imperial Valley San Diego City
	0952.20 Electrical	Palomar San Diego City
14. First-Line Supervisors of Non-Retail Sales Workers	0509.40 Sales and Salesmanship	Imperial Valley
	0509.60 Display	N/A
15. Interpreters and Translators	0607.00 Technical Communication	N/A
	0850.10 Sign Language Interpreting	Palomar San Diego Mesa
	2140.00 Legal and Community Interpretation	Southwestern
16. Massage Therapists	1262.00 Massage Therapy	MiraCosta
17. First-Line Supervisors of Production and Operating Workers	0945.00 Industrial Systems Technology and Maintenance	N/A
18. Mobile Heavy Equipment Mechanics, Except Engines	0116.00 Agricultural Power Equipment Technology	N/A
	0947.20 Heavy Equipment Maintenance	San Diego Miramar
	0947.30 Heavy Equipment Operation	N/A
19. First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	0109.00 Horticulture	Cuyamaca MiraCosta
	0109.10 Landscape Design and Maintenance	Cuyamaca MiraCosta Southwestern
	0109.30 Nursery Technology	Cuyamaca MiraCosta Southwestern
	0109.40 Turfgrass Technology	Cuyamaca Southwestern

**Exhibit B: Community College TOP Codes (Programs) Related to Recession-Resilient, Middle-Skill Jobs**

Occupational Title	Related TOP Code & Title	Community College(s) with a Program in Related TOP Code
20. Transportation Attendants, Except Flight Attendants	3009.00 Travel Services and Tourism	Southwestern
21. Sales and Related Workers, All Other	0509.40 Sales and Salesmanship	Imperial Valley
22. Medical Transcriptionists	0514.20 Medical Office Technology	San Diego Continuing Education San Diego Mesa
	1223.10 Health Information Coding	San Diego Mesa Southwestern
23. Pharmacy Technicians	1221.00 Pharmacy Technology	Imperial Valley
24. Aircraft Mechanics and Service Technicians	0950.00 Aeronautical and Aviation Technology	San Diego Miramar
	0950.10 Aviation Airframe Mechanics	San Diego Miramar
	0950.20 Aviation Powerplant Mechanics	San Diego Miramar
	0950.50 Aircraft Fabrication	N/A



### Important Disclaimers

All representations included in this report have been produced from primary research and/or secondary review of publicly and/or privately available data and/or research reports. This study examines the most recent data available at the time of the analysis; however, data sets are updated regularly and may not be consistent with previous reports. Efforts have been made to qualify and validate the accuracy of the data and the report findings; however, neither the Centers of Excellence for Labor Market Research (COE), COE host district, nor California Community Colleges Chancellor's Office are responsible for the applications or decisions made by individuals and/or organizations based on this study or its recommendations.

This workforce demand report uses state and federal job projection data that was developed before the economic impact of COVID-19. The COE is monitoring the situation and will provide more information as it becomes available. Please consult with local employers to understand their current employment needs.

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