# Descriptions of Common Work-and-Learn Models

# A Glossary of Key Terms

Following are descriptions of the most common and effective work-and-learn models that are a part of business and industry programs nationwide.

# **Apprenticeship**

An apprenticeship is a unique, flexible training system that combines job-related technical instruction with structured on-the-job learning experiences. It provides a unique combination of structured learning with on-thejob training from an assigned mentor. Related instruction, technical training or other certified training is provided by apprenticeship training centers, technical schools, community colleges, and/or institutions employing distance and computer-based learning approaches. The goal is to provide workers with advanced skill sets that meet the specific needs of employers. In many cases, these programs provide apprentices the opportunity to simultaneously obtain secondary and postsecondary degrees, as well as credentials issued by third-party industry organizations. (Source: U.S. Department of Labor)

#### Career Fair, Career Expo, Job Fair

A career fair, also called a career expo or job fair, is an event held for employers and recruiters to meet with potential job candidates. Industry representatives set up exhibition booths — usually at a secondary or postsecondary institution — where students and job seekers can find information about different career fields, training opportunities and jobs currently available. Career fairs give employers an opportunity to interact with future job candidates and make direct contact with students who are making decisions about what education, training and career to pursue. Quality career fairs offer hands-on activities to participants, allowing them to see firsthand what a job in the industry entails.

# **Clinical Training/Practicum**

Clinical training combines classroom learning with supervised hands-on immersion experiences in specific fields, mostly in industries that involve human services. In health fields, clinical training is founded on actual observation and lab instruction and/or treatment of patients, as distinguished from theoretical or experimental training. The training is usually highly specialized and includes coursework specific to performing functions and tasks in an actual workplace. (Sources: Siemens Clinical Training & Continuing Education; Clinical Training Institute)

# Cooperative Education/Co-Op

Cooperative education is the integration of classroom theory with practical work experience, through which students alternate attendance at school with periods of professional employment. At the high school level, the periods of classroom and work-based experience are usually half-days. In higher education, the alternation is most often on a longer time scale. Cooperative education programs enable students to apply technical skills already acquired through the education institution in a real-world workplace setting. Traditionally, cooperative education has been used to aid a student's transition from school to work, while providing participating employers an opportunity to attract, evaluate, train and ultimately employ a ready source of educated and skilled employees. (Sources: Center for Manufacturing Excellence, University of Mississippi; University of Cincinnati)

# **Externship**

An externship is typically a training program offered by educational institutions and private businesses that gives students brief practical experiences in their field of study and insight and knowledge in a particular career field. Often shorter term than internships, externships are intensive career learning experiences that typically range from two days to two weeks. Although more immersive and structured than job shadowing, these experiences provide the opportunity for students to see firsthand the work activities and responsibilities in various professions and industries. The experience should provide the learner a greater sense of the knowledge, skills and attributes of people who thrive within that given career pathway and industry sector and a complete experience of day-to-day work life.

# **Hands-On Training**

Hands-on training provides student learners an opportunity to use their hands to perform tasks. This training aims to simulate conditions that are as close as possible to real work conditions while avoiding the risks commonly associated with a new employee. In hands-on training, participants typically have the opportunity for repeated practice.

# **Industry Tour**

Companies offer guided tours of their facilities to let students, parents and the general public witness firsthand the day-to-day operations of the business. Typically lasting up to two hours, tours are led by knowledgeable staff members who show and describe the companies' processes, products and protocols, as well as point out the skills and training needed for different jobs. Quality industry tours typically result in greater awareness of the company and the industry and increased engagement with the local community, schools and future employees.

#### Internship

An internship is a formal program that provides practical experience for learners in an occupation or profession, during which the learner is immersed in a work situation for a limited period of time. Internships can be paid or unpaid and usually accompany or relate to academic coursework or training. A quality internship provides the learner an increasingly thorough grasp of the career field, extensive experience in specific job functions, application of education and training to specific duties, and a feel for what it is like to work on a daily basis in the industry. While not always intended to result in employment at the sponsoring company, internships help employers expose potential workers to their workplace and industry and recruit, screen and test-fit future job candidates before they are hired full time.

# **Job Shadowing**

Job shadowing is a work experience option through which students learn about a job by walking through the working day as a shadow to a competent worker. The job shadowing work experience is a temporary, unpaid exposure to the workplace in an occupational area of interest to the student. Students witness firsthand the work environment, employability and occupational skills in practice, the value of professional training, and potential career options. Job shadowing is designed to increase career awareness, help model student behavior through examples, and reinforce for the student the link between classroom learning and work requirements. Almost any workplace is a potential job-shadowing site. (Source: Paris, K., and Mason, S. (1995). Planning and Implementing Youth Apprenticeship and Work-Based Learning. Madison, WI: University of Wisconsin, Center on Education and Work)

#### Mentorship

Mentorship is the coupling of a novice with an older, more experienced professional wherein the expert shares knowledge and experience with the novice over the course of time. Mentorship can be either formal or informal and can happen face to face; online; or in conjunction with other work-and-learn opportunities, such as internships and job shadowing. Mentorships help mentored youth improve their overall academic achievement and develop the necessary skills to enter or continue on a career path. They also provide guidance for decision making. Quality mentorships usually involve mentee training and alignment to the company's culture and goals.

# **On-the-Job Training (OJT)**

OJT is training by an employer that is provided to a paid participant (either an incoming or incumbent employee) while engaged in productive work in a job that provides knowledge or skills essential to the adequate performance of the job. OJT is usually limited in duration, as appropriate to the occupation for which the participant is being trained, taking into account the content of the training, the prior work experience of the participant and the service strategy of the participant, as appropriate. (Source: Workforce Investment Act)

# **Pre-Apprenticeship**

Pre-apprenticeship is defined by the Employment and Training Administration as "a program or set of strategies [that is] designed to prepare individuals to enter and succeed in a Registered Apprenticeship program and has a documented partnership with at least one, if not more, Registered Apprenticeship program(s)." Since the pre-apprenticeship model is meant to prepare learners to enter a registered apprenticeship, a quality model provides sufficient applied academic training, as well as industry-based technical skills training and practice, to ensure that students transition successfully into an apprenticeship.

# **Registered Apprenticeship**

A registered apprenticeship encompasses the details and benefits listed in the "Apprenticeship" definition. Additionally, it meets national apprenticeship standards outlined by the registration process with the U.S. Department of Labor (DOL) Office of Apprenticeship or through a state apprenticeship agency. Upon completion of a registered apprenticeship program, participants receive a portable credential (provided by DOL or the state apprenticeship agency) that certifies occupational proficiency as a journey worker for the selected occupation. For more information on the DOL registered apprenticeship program, please visit: www.dol.gov/apprenticeship. (Source: U.S. Department of Labor)

#### Returnship

A returnship is an internship specifically designed for older professionals who have been out of the workforce for an extended period of time to re-enter a career. In many cases, they are designed to help these individuals refresh their skill sets and learn new technologies before returning as full-time employees. Often lasting around 10 weeks, a returnship provides individuals with an opportunity to sharpen their skills in a given career path or pursue new areas of expertise in a work environment that may have changed significantly since their last experience as an employee. Returnships also give employers the opportunity to screen returning experienced applicants before hiring them full time. (Sources: Goldman Sachs; CareerBuilder)

#### **RESOURCES**

- 21st Century Competency-Based Apprenticeship Resources http://bit.ly/1RcO4Uh
- Georgetown University Center on Education and the Workforce: Learning While Earning: The New Normal http://bit.ly/1XJMXzw
- National Network of Business and Industry Associations: Common Employability Skills http://bit.ly/1KCBUUP
- National Network of Business and Industry Associations: Grads of Life ROI Calculator http://bit.ly/1X6yKMP
- McGraw-Hill Construction Report: Construction Industry Workforce Shortages http://bit.ly/1NesrCd
- Change the Equation: Work-Based Learning: An Employer's Guide http://bit.ly/1jDn6du
- U.S. Department of Labor Office of Apprenticeship
  www.dol.gov/apprenticeship